

SELAM KEBROM

DETAILS

selam.s.kebrom@gmail.com

LINKS

[Resume site](#)

[LinkedIn profile](#)

[Medium](#)

SKILLS

Business & user research

Prototyping & testing

In-person & remote facilitation

Monitoring and evaluation

Project design

Program management

Stakeholder & systems mapping

Strategy development

LANGUAGES

English

French

With nearly fifteen (15) years of professional experience in social impact & innovation, I'm inspired to invest in solutions that channel power and promote the long-term wellbeing of exploited, overlooked and undervalued communities.

EMPLOYMENT HISTORY

Conscious Tech Senior Lead at Camelback Ventures, remote

November 2021 — Present

- Source and evaluate investment opportunities among ventures promoting (among other things) health, education and justice within underserved communities.
- Support early-stage tech social ventures founded by BIPOC, women, and non-binary founders by facilitating access to capital, connections, coaching and a values-aligned community.
- Design and execute a series of virtual sessions focused on providing Camelback Ventures entrepreneurs with foundational knowledge to build sustainable, impactful ventures. Identify and recruit high-quality advisors and investors from diverse backgrounds to participate in the Camelback accelerator so our entrepreneurs have access to a broad network of expertise in a welcoming and inclusive environment.
- Develop and maintain relationships with Camelback entrepreneurs, providing ongoing support and guidance as they continued to build their ventures and deepen their impact in their communities.
- Monitor and evaluate the impact of our support, using data and feedback from participants to inform improvements and strategic decisions.
- Promote diversity and inclusion in the tech ecosystem by participating in events and other initiatives aimed at fostering a more welcoming and inclusive environment.

Founder at simply | liberation, remote

August 2019 — November 2021

Conducted market and user research through a justice lens to identify gaps preventing underserved business owners from building sustainable businesses. As part of that effort, built a prototype of a digital platform with & for women small business owners in Cambodia to improve employee retention.

Consultant for the Unreasonable Group, remote

September 2020 — November 2021

Delivered virtual sessions for growth-stage tech social entrepreneurs from Asia-Pacific, connecting them with relevant mentors and investors to support their business growth and impact.

● **Program Director at IDEO.org, New York City**

April 2017 — July 2019

Successfully managed Amplify, a sustainability-focused program funded by DFID & The Rockefeller Foundation that pursued a new model for global development through flexible investments in early-stage ideas & human-centered design.

- Led a lean team across 3 offices to support 46 social innovators across 20 countries, driving the development of user-centered solutions to some of the world's most complex social challenges.
- Played a key role in building the capacity of social innovators and scaling their impact, with our solutions reaching 1.8 million people and 47% of our portfolio being women-led.
- Facilitated sessions at Amplify bootcamps to teach partner & donor organizations how to incorporate design practices into their work, contributing to the growth of the program's impact in the sustainability sector.
- Monitored program results and identified opportunities to make strategic investments that built capacities and/or scaled impact. 66% of the organizations in our portfolio secured follow-on funding from other sources to continue their innovative projects.

● **Program & Project Development Foreign Service Officer at U.S. Agency for International Development (USAID), Dakar, Juba and Bangkok**

July 2009 — March 2017

- Designed social impact projects in collaboration with diverse stakeholders, including government and community-based organizations, to advance sustainability priorities in health, agriculture, and climate change.
- Managed a diverse portfolio of complex social impact projects, ranging from small grants to multi-million-dollar contracts. Collaborated with technical, procurement, and finance teams to develop budgets, monitor spending and optimize the use of taxpayer funds, ensuring maximum impact for development programs while maintaining strong relationships with partners.
- Conducted rigorous evaluations of projects, leveraging findings to adapt programming and improve impact. Communicated results to key stakeholders through written reports, presentations, and other communication channels. Facilitated training sessions to build capacity in monitoring and evaluation practices, resulting in improved data quality and informed decision-making.

● **Desk Officer at International Medical Corps (IMC), Washington, DC**

September 2007 — July 2009

- Supported operations to deliver emergency health programs in Burundi, the Democratic Republic of Congo, Liberia, and Sierra Leone.
- Coordinated the development of funding proposals, successfully securing millions of dollars from the U.S. Government and the European Commission.

● **Research Consultant at Family Health International (FHI), Arlington**

June 2006 — February 2007

Researched and produced short papers on models of care for orphans and other vulnerable children affected by HIV/AIDS.

- **Policy Assistant Researcher at ActionAid International, Washington, D.C.**

January 2006 — May 2006

Researched the effects of IMF macro-economic policies upon countries' abilities to achieve the Millennium Development Goals.

- **Guyer Researcher at Save the Children US, Washington, D.C.**

January 2005 — September 2005

Collected and analyzed primary qualitative as well as quantitative data to understand the causes of sibling separation among children affected by HIV/AIDS.

- **Gender Unit Assistant Project Coordinator at National Union of Eritrean Youth and Students (NUEYS), Asmara**

November 2003 — May 2004

Designed, delivered and monitored projects that increased awareness of gender-based violence among Eritrean youth.

EDUCATION

- **Master of Public Health, Global health concentration**

George Washington University

- **Bachelor of Arts in International Development and French**

University of California, Los Angeles